

Waltrop, 2021-12-10

Langendorf celebrates anniversary

Langendorf Trading celebrates 20th anniversary and expands to northern and eastern Germany

On 3 December 2001, Langendorf Trading GmbH was entered in the Recklinghausen Commercial Register and thus officially founded. After 20 successful years, the Waltrop-based company is now expanding its activities in Germany.

Langendorf has a long tradition in the manufacture of tippers, inloaders and low-loaders. So it was only natural that "as a well-known manufacturer, we also offer our customers attractive rental and financing options," recalls Olaf Schinke, Key Account Manager, who has been with the company since its founding. It all started with five aluminium tippers and one steel tipper. Two decades later, the fleet holds more than 100 semi-trailers, over 10 tractor units and several special vehicles. In addition to standard products, the range also includes insulated tippers, concrete and glass inloaders and low-loaders. "Especially products with a high investment volume, are first rented by new customers," says Schinke. "A few years ago, we could also see that there is a trend towards attractive rental and financing models, especially for seasonal vehicles," continues Langendorf Group Managing Director Dr Klaus P. Strautmman, congratulating the employees of Langendorf Trading on their success.

In addition to the classic rental business, Langendorf Trading now supports the entire Langendorf Group in bridging delivery times for new vehicles or repair work, so that the customer does not have to put up with long downtimes. In addition, the used vehicle business is a convincing further pillar of the business model. For example, customers who are interested in a new vehicle can have their old vehicle valued free of charge and have it credited against the purchase price of the new vehicle. "Here in particular, we have a broad network and are very close to the market; many interested parties send us pictures and videos of their vehicle and we can give an approximate price directly," Schinke explains further.

Next year, there are plans to expand the business to northern and eastern Germany in order to be able to offer the existing customer base there stronger local services. In his address to the employees of Trading, the Managing Director expressed his thanks and appreciation and wished them continued success for the future.

Langendorf GmbH

Founded in 1889, the company is based in Waltrop (eastern Ruhr region). Around 310 employees produced more than 1,400 vehicles in 2021. The product range includes inloaders for the transport of prefabricated elements made of concrete, bricks or wood and inloaders for flat glass. The fixed product range also includes tipper trailers with steel or aluminium bodies, tipper bodies for motor vehicles and low-loader semi-trailers. In addition, a wide variety of special bodies are designed and manufactured in Waltrop according to customer specifications. Langendorf Service GmbH, which bundles maintenance and repairs, and Langendorf Trading GmbH, in charge of pan-European

marketing of used vehicles and rentals, also belong to the company group. Langendorf Polska has been part of the Langendorf Group since July 2021; it manufactures the smart-line series semi-trailers in Wieluń, Poland. Langendorf is certified according to ISO 9001:ff and ensures consistent high quality through extensive testing processes, as well as continuous training and further education of all employees. The complete range is available online 24/7 at www.langendorf.de. Langendorf has been part of the listed Polish Wielton Group since May 2017.